

# Pay-As-You-Go Billing

There are 3 main ways to accept payment from your clients: prepayment, pay-as-you-go, and postpayment. Although Opus fully supports all 3 models, pay-as-you-go is the easiest billing model in most situations. By keeping a credit card on file and easily charging it after each session, you avoid potential cash-flow problems and administrative overhead.



Click here to view a training video on Opus Pay-As-You-Go Billing.

# Training Assignment: Charging for a pay-as-you-go session

In this training, you will follow the standard pay-as-you-go workflow: create a new client and student, add a credit card on file, log a session, invoice the session, and charge the card.

# **Step 1.** Log in and create new parent / student account.

Log into Opus (<u>opus.schooliseasy.com/login</u>) and create a new test parent / student in the Quick Add home widget.

I	lome	Calendar	People	Approve	My Timesheets	Media	Work Orders	Reports Ad	lmin	
	acco	unt search		8						
	<b>⊸</b> Q	uick Pare	nt/Stuc	lent						$\otimes \equiv$
	Pare	ent 🕜					Student	t		
			First	Tracy				Firs	t Wendy	
			Last	Freeman				Las	st Freeman	
			Email	tracy.freeman@	)business.com			Ema	11	
			Phone	888-555-1234				Phone	e	
				Add Client Ta	ags				Add Student Tags	
			Prospe	ct						
				Pare	ent Admin Note				1	
							Sa	ive		

#### Step 2. Add the client's credit card on file.

After saving the New Parent / Student, you will see both the newly created accounts with a few options. Click on the parent's name to go to the parent's account. Once in the parent's account page, click on the Payment Method button to open the form allowing you to add a credit card on file.



Enter the credit card information into the form and click Save. Since your account is in test mode, you can use the following information to submit a test credit card:

Type: Visa Card Number: 4242 4242 4242 4242 CVC: 123 Expires: 01 / 2035

Enabled				
ACH				
Type Vis	a	•		
Number	4242 4242 4242	2 4242		
CVC 123				
Expires	January (1)	▼ / 2035	•	

If the card was submitted successfully, you should see a message saying so. Otherwise there will be an error message describing the problem.

	Save Successful						
	Visa						
On-File CC Number:	xxxx-xxxx-4242						
	1/2035						
	Payment Method						

# **Step 3. Schedule a session for the student.**

In this example, we will schedule a session in the past so we can immediately log a session report.

		WORTH	vveek	Day	Column	
	Sun 6	c	Mo	on 7 c		
0:30 am						
11 am			11a-12p Writ	ing		
-			Gemma Arb	or		
-			Wendy Free	man		
11:30 am						
					-	
12 pm						
	0:30 am 11 am 11:30 am 12 pm	0:30 am 11 am 11:30 am	Sun 6       C         0:30 am	Sun 6       C       Model         0:30 am	Sun 6       C       Mon 7       C         0:30 am	Sun 6       c       Mon 7       c         0:30 am

Instructors are normally responsible for scheduling, and they may only schedule in the future. For more information on how to schedule a session, see the Opus Scheduling Training document.

#### **Step 4. Log the session report.**

Because the session is in the past, it immediately shows up in the Sessions Needing Reports widget. Set your filter to the appropriate instructor and click the Session button.

<ul> <li>Sessi</li> </ul>	ions Nee	eding Reports (1	)				⊗≡
Instructor	Arbor, Ger	mma	8 8				
Date 韋		Student	Instructor				
01/07/19 1	1:00 am	Freeman, Wendy	Arbor, Gemma	view event	Session	~	

Fill out the session report and click Save to submit it for approval.

Session					
Save	ave Draft Close	DRAFT			
Hours	1			Create Next Session Event	
Date	01/07/19 <b>11:00 A</b>	M			Put notes you wish a parent to view.
Type manage	In-Home Tutoring	± •	$\odot$	Parent Note	
Student	Freeman, Wendy				Put notes you wish an administrator only to view.
Instructor	Gemma Arbor	•		Admin Note	
Subject	Writing •				
Location	In-Home 🔻				Wendy,
<u>Attendance</u>	Attended •				sood work on constructing more complex sentences using semicolons, colons, and commast You are still struggling
manage <u>Requires Attention</u>					with organizing whole paragraphs so they make sense, so we will work on
				Student Note	that next time.
Engagement manage	High •				Between now and next week, I want you to write a classic 5-paragraph essay (at least 300 words) on anything

Instructors are normally responsible for logging session reports. For more information on session reports, see the Opus Session Report Training document.

# **Step 5. Approve the session.**

As a rule, you should attempt to check for unapproved sessions every workday. To approve the session, go to Approve  $\rightarrow$  Sessions and click the Approve button next to the session report in the list.

For more information on session report approval, see the Opus Session Approval Training document.

Home Calendar People	Approve My Time	sheets Media N	Work Orders	Reports Admin									
Sessions 1 Timesheets U	Jninvoiced Invoices	Payments QB	Web Connector	QB Online Queue	Mail C	)ueue Te	st Essays						
search sessions	Filter Approved	Unapproved Ses	Sion Date	st Week Yesterday Today To	morrow	3							
	Approved Req	Session Date 韋	Hours Price	Туре	Subject	Att	Session Sent	Media	Has Timesheet	Invoiced	Draft		
	0	01/07/19 11:00 am PST	1 \$50.00	In-Home Tutoring	Writing	Attended						Edit	$\checkmark$
_	Student: Freeman, Wen	ndy	Instructor: Arbo	or, Gemma		Location: I	n-Home					Approve	
		*	< > » 1	-1 of 1 Rows	: 5		•						

#### Step 6. Prepare to invoice pay-as-you-go-sessions.

Once you have approved the session, all uninvoiced (i.e. non-prepaid) sessions will show up in the Approve  $\rightarrow$  Uninvoiced section. Go to this section now. You should try to invoice for all pay-as-you-go sessions as soon as you approve them.

If you have any sessions that might be billed using the post-payment model (e.g. if you are working with an agency that requires an invoice every month), make sure to filter those sessions out. **If you are not doing any post-payment billing, skip to the next step.** 

In this example, I have tagged all of my post-payment clients with the "Postpayment" tag. By using the exclamation point operator ("!"), I can tell Opus to filter out all post-payment sessions from the list, leaving only pay-as-you-go-sessions.

Hom	ne Calendar	People Appro	ve My Timesheets	Media	a Wo	rk Orders Rej	ports Admi	in			
Sess	ions Timeshee	ts <u>Uninvoiced</u>	1 Invoices Payr	ments	QB We	b Connector	QB Online Que	ue Mail	Queue	Test Essays	
!pos Cre	tpayment	S Fi	lter Invoiced Uninvoi	ced	Session E	Date Last Month Last Week	Yesterday Today T	omorrow	0		
	Client	Student	Session Date 🖨	Hours	Price	Туре	Subject	Att	Invoiced		
0	Freeman, Tracy	Freeman, Wendy	01/07/19 11:00 am PST	1	\$50.00	In-Home Tutorir	ng Writing	Attended		Create Invoice	~

For more information on how to manage post-payment billing, see the Opus Post-Payment Billing Training document.

# **Step 7. Generate invoices.**

Once you are confident that all of the sessions ought to be invoiced and charged, click the Create Invoices button. This will generate invoices for all the sessions in the list, bundling sessions for the same client together whenever possible. As a result, you may end up with fewer invoices than sessions.

	Home	Calendar	People	Approve	My Timesh	neets Med	ia Wo	rk Orders	Reports	Admin			
	Sessions	Timesheet	s <u>Unin</u>	voiced 1	Invoices	Payments	QB We	b Connector	QB Onlir	e Queue	Mail Queue	Test Essays	
[	!postpayn Create I	nvoices	X Mark Invoic	Filter I	nvoiced	Uninvoiced	Session I	Date	/eek Yesterday	Today Tomorro	8 7		
	C	ient	Student	Se	ssion Date 韋	Hours	Price	Туре	Subj	ject Att	Invoiced		
	Fr	eeman, Tracy	Freeman,	Wendy 01/	07/19 11:00 an	n PST 1	\$50.00	In-Home Tut	oring Writ	ing Atte	nded	Create Invoice	~

#### **Step 8. Queue payment processing.**

The number badge for Approve  $\rightarrow$  Invoices should reflect the number of invoices you created. Go to that section now to see them. These invoices are not emailed to clients, and for pay-as-you-go billing, they do not need to be. You will send a receipt with the credit card charge in the next step.

Either click the On-File CC button next to each invoice individually or click the Use All On-File CCs button at the top of the list. This will queue payments for processing.

#### Note: no cards have been charged yet.

Home	Calendar Peo	ple Approve I	My Timesheets	Media Work	Orders	Reports	Admin					
Sessions Timesheets Uninvoiced Invoices 1 Payments QB Web Connector QB Online Queue Mail Queue Test Essays												
search in Use All (	search invoices Filter Paid Unpaid Filter Sent All Filter Flagged All Filter Balance All TO MTD Last Month Last Week Yesterday Today Tomorrow Constraints All VID MTD Last Month Last Week Yesterday Today Tomorrow Constraints All On-File CCs Mark Paid Mark Sent Email Invoices Print											
# \$1	Date 🖨	Client	Client Tags	QB Balance 🖨	Amount	Method	Paid Refunde	d Sent S	Status			
3	01/23/19 11:42 am	Freeman, Tracy		\$0.00 ()	\$50.00					Use On-File CC	Take Payment	~

#### Step 9. Charge cards.

The number badge in Approve  $\rightarrow$  Payments should reflect the number of charges that you queued in the previous step. Go to that section now to see them.

To process credit card charges, you have 3 options:

- 1. Click the Process button next to each payment record individually
- 2. Click the Process All button at the top of the list.
- 3. Select the checkboxes next to the payments you want to process and click the Process Selected button at the top of the list.

These actions will charge credit cards. Make sure you want to run charges before you click any of these buttons.

Home	Calendar	People	Approve	My Timeshee	ts Media	Work Orders	Reports	Admin				
Sessions	Timeshe	ets Unir	ivoiced In	nvoices 1	Payments 1	Deposits	Payouts	QB Web Conr	ector QB On	line Queue Mail (	Queue Test Essays	
þearch pa	bearch payments     Filter Processed     Unprocessed     Date     ©       VTD MTD Last Month     VTD MTD Last Week     Vesterday Today Tomorrow											
Process	Selected Pa	yments	Process All	2								
	3											
			Success R	Refund Amount	Date 韋	Tran	saction Date	Method	parent	Status	Auth Code	
				\$50.00	01/23/19 11:42	am PST		Visa	Freeman, Tracy	In Payments Queue	e 1 Process	Delete Send Notification

After 10-60 seconds, the charge results will appear in Opus. You may need to refresh your browser page to see the results (Ctrl+R on Windows, Cmd+R on Mac).

If the charge was successful, the invoice and payment will disappear from the list and the badge numbers will update accordingly. If the charge was not successful, an error message will display in the Status column in both the Invoices and Payments sections.

That provides an overview of Pay-As-You-Go billing in Opus. Remember, these steps don't usually happen all at once. You first create a new account and procure payment information, then later you approve and bill for the session. With the ability to bulk invoice and bulk charge cards, this is by far the easiest and most convenient way to bill for your services.