Jonathan Hayes

From: Jonathan Hayes
Sent: 02 January 2024 18:24

Subject: School is Easy Updates - January 2024

Happy New Year!

Please find our School is Easy updates for January 2024 below.

Our monthly emails are designed to keep you in the loop with all of the new **School is Easy** network info and updates. If you have questions about this month's content, please reach out to me at jon.hayes@schooliseasy.com.

January 2024

Franchisee Success!



Congratulations to **Sina Mahabadi** (SIE Burnaby, North Vancouver, West Vancouver) who has made a fantastic new promotional video for his social media platforms and his School is Easy website! Video content is so valuable in engaging prospective clients and is a proven way of generating new leads and enrollments for our business.

Great work on all of your progress to date Sina. We are looking forward to hearing all about your future successes!



Community Marketing Activity



It's the perfect time to double-down on your community marketing activity, as we build towards our busiest period of the year. We now have a wealth of support material available in the *Help Centre* (click HERE) including 2 new guides outlining the School is Easy community marketing process.

The <u>written guide</u> summarises community marketing, with a full list of the activities available to us. <u>Part 1</u> of the video guide provides an overview of the process, from the planning stage through to data tracking. <u>Part 2</u> walks through each activity in greater detail.

Take advantage of <u>ALL</u> support resources to build a robust CMA campaign and generate more leads and visibility for your business.



New Year Promotional Campaign



It's not too late to use the School is Easy "Back to School" promotional campaign as children return to school after the Christmas holidays!

This is a "campaign in a box" and can be adapted for use all year round. The new year period is a great time to run this promotion and it has seen huge success in the past.

Many of the students and families in your territories will be gearing up for extra support early in the new year as we approach exam season, so why not get out in front of them with this promotion!

This campaign generated over **\$21,000** in sales for one of our franchisees in September! Contact me for more information and full campaign resources <u>jon.hayes@schooliseasy.com</u>



Update From The Marketing Team



Capture the Moment! The Marketing Team is on the lookout for your snapshots! Share your photos effortlessly through our user-friendly submission form. We're crafting creative assets and resources using your pictures for you to use in your digital marketing campaigns, locally, on social, and in your traditional marketing endeavors. What's more? We'll sprinkle a touch of fun across SIE's social media channels, directing traffic and engagement straight to your local social accounts and web pages. Let's make your community buzz with your captivating visuals!

Marketing Assets + Social Media Shout Outs: If you're interested in our upcoming social media shoutouts and marketing materials, simply share authentic photos with us, and we'll handle the rest! Whether it's everyday learning, images of your tutors, SIE branding, or achievements big and small — we want to see it! Videos are also warmly welcomed.

Engage more deeply with our target audience by participating in this initiative. Let's bring authenticity and real connections to the forefront of School is Easy's digital presence!

Photo Submission Form, click here



Picture Examples:







Marketing Toolkit - Spring 2024



Don't forget about our **Spring 2024 Marketing Toolkit**

This edition of the toolkit includes a selection of new marketing resources, including some great how-to guides/videos on community marketing, schools marketing and some handy tips for maximising your presence on digital platforms. It also includes information on our new digital advertising partner and our new promotional items vendor, as well as our new blogs, vehicle wrap catalogue and a host of great social media content! The new toolkit is available for download from the School is Easy *Help Centre*.



For help with any of the content in this month's update or for one-to-one support growing your business, please reach out to me by phone or email to book a support session.

Look out for the February update!

Kind regards Jonathan.



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